

Agri Talent

Agribusiness is our business

Let our best people find yours.

+ EXECUTIVE SEARCH
+ PERMANENT RECRUITMENT

+ SKILLED MIGRATION
+ INDUSTRY INSIGHTS



Welcome to Agri Talent

Agriculture recruitment, done differently.

Since 2010, the team at Agri Talent has placed the right people in the right roles throughout Australian agriculture. With roots in renowned sister company Agri Labour Australia, we pride ourselves on leading from the front – pairing our clients with the very best in national and international talent.

As industry innovators, we understand the complexities of agriculture recruitment. We avoid the one-size-fits-all approach of sourcing candidates for generic job titles, because we know every role is unique. Instead, we take a fresh approach to each and every position – exploring the required knowledge, accountability and breadth of management in order to ensure an accurate job title and candidate fit.

Here at Agri Talent, we make it our business to proactively connect with standout talent across every sector of the industry. By creating a uniquely active and engaged talent pool for each agriculture vertical, we offer instant access to the highest quality candidates – swiftly meeting client needs with best-in-class talent. This innovation sets us apart, and in 2023 we **successfully filled 82% of our roles without advertising them on job boards.**

Specialists in filling roles from C-suite and executive positions to management, operational staff and skilled migration, we combine sector knowledge with a deep understanding of the broader agriculture network and supply chain. Put simply, we're industry experts – leading the field in agriculture recruitment.

- ✓ ACCREDITATION BODIES
- ✂ AGRITECH
- /// AGRONOMY
- 🐟 AQUACULTURE
- 🍷 BEEF
- 🌱 BROADCAST FARMING
- 📞 CONSULTING
- 🌾 COTTON
- 🏠 DAIRY
- 🏢 FMCG
- 🍷 HORTICULTURE
- 🐷 PIGGERY
- 🐔 POULTRY
- 🚚 SUPPLY CHAIN & LOGISTICS
- 👤 EXECUTIVE SEARCH

SPECIALIST AGRICULTURE RECRUITMENT

WHY AGRI TALENT

We find the right people for the right roles – here's how we do it.



WE SPECIALISE

We believe agriculture recruitment's an artform, and to get it right we need to truly understand the industry from the ground up. That's why we've built a team that lives and breathes agriculture – employing consultants that specialise in specific sectors, and former industry CEOs to head up our executive search.



WE EXPLORE

We're a team that does things differently. Pairing decades of HR and recruitment expertise with extensive experience in the agriculture industry, we initially unpack and explore each role to ensure we have an accurate, 360 picture of what's required – meaning we can deliver the people your company needs to succeed.



WE INNOVATE

We understand the impact of geography, employment rates and unpredictable market conditions. A hiring strategy that works in one place won't work in another, and the needs of a farm manager in remote Australia are different to those of an agribusiness manager in a city. Treating each role as unique lets us find the right candidate, every time.



WE CONNECT

At Agri Talent, we don't wait around for great candidates to come to us. Instead, we actively scour every sector of the industry for the best in rising and established talent – the people you want on your team. We draw from this pool as soon as a client needs a candidate, quickly finding the perfect fit for your business.



WE ADVISE

As a recruitment team, we're not just here to fill roles. Combining our years of experience with industry-leading knowledge of market conditions, trends and the competitive landscape, we advise our clients on how to strategically attract and retain top-tier talent.



WE REPRESENT

You could say we're our clients biggest fans. We work hard to truly understand your business – its structure, team culture, geography and operational systems – and then champion it in the wider market, acting as a vocal company advocate and long-term supporter.



OUR SERVICES

EXECUTIVE SEARCH

C-SUITE & BOARD SEARCH

STRATEGIC PLANNING & RISK MITIGATION

EXECUTIVE REMUNERATION PACKAGES

LEADERSHIP ASSESSMENT

A NETWORK OF CONNECTED CEOs

Leading from the front.

High-performing businesses have strong leadership, and at Agri Talent we're well-versed in the demands of leading an agribusiness – be it an ASX-listed company, innovative startup, agriculture venture capital fund or private equity-backed enterprise. That's why we employ a team of ex-CEOs, founders and managing directors to find the C-suite and executive team members that will underpin the strategic direction of your business.

Every company is different, with unique leadership requirements. Working closely with you to map your organisational landscape and role requirements, we're able to attract the talent to drive your business forward. Recognising the importance of absolute discretion throughout the recruitment journey, we guide the process from initial talks to remuneration packages and incentives – joining the dots between your company and the industry leaders you need.

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Bruce and the team transformed our business through the tailored introduction of talent. Adapting the search to fit a complex brief required a balance of technical expertise, industry experience and cultural alignment. It was no easy feat, but they nailed it.

ADAM SCHINDHELM
Chief Executive Officer
LX Group

INCYT

CAPABILITY SNAPSHOT

C-SUITE & BOARD SEARCH

We have extensive experience in placing executive candidates in agribusinesses across Australia, and can confidentially search for, interview and meet with suitable talent.

STRATEGIC PLANNING & RISK MITIGATION

Our high-level expertise means we can plot our clients' strategic direction, mitigate risk and execute plans for long-term growth.

EXECUTIVE REMUNERATION PACKAGES

We understand the unique elements of executive contract negotiation – including profit share, equity and other high-level incentives – and can use this knowledge to secure the right leader for your business.

LEADERSHIP ASSESSMENT

Need to please the board? We can provide solid and objective leadership evaluation that can help build board confidence – providing assurance they have the right team in place to execute their corporate strategy.

A NETWORK OF CONNECTED CEOs

In business, relationships are everything. That's why we make close connections with leaders and CEOs in agribusinesses right across Australia, in order to stay on top of industry shifts and trends across the country.

OUR SERVICES

PERMANENT RECRUITMENT

FOCUSED CANDIDATE SEARCH

ACTIVE CANDIDATE POOLS

BACKGROUND CHECKS TO CONTRACT

HR CONSULTING & ADVICE

MARKET ANALYSIS & BENCHMARKING

Our connections. Your solution.

When it comes to the success of your agribusiness, you really do reap what you sow. Employing a committed and highly engaged permanent workforce can be the make-or-break decision that turns a good business into a truly great one – put simply, you need the best people for the job.

At Agri Talent, we have a uniquely engaged candidate pool that can be quickly activated when you need staff. We make it our business to proactively build connections with the stand-out talent throughout Australian agriculture, and our vast network means we can meet your needs quickly and effectively.



CAPABILITY SNAPSHOT

FOCUSED CANDIDATE SEARCH

At Agri Talent, recruitment moves fast. Within 48 hours of receiving a brief, we initiate a proactive search – headhunting, tapping into our networks and assessing our active internal talent pools.

ACTIVE CANDIDATE POOLS

We don't wait for clients to come to us – rather, we approach great talent with the intention of creating an active and engaged candidate pool we can draw upon when needed.

BACKGROUND CHECKS TO CONTRACT

Our team takes care of every aspect of candidate recruitment, from screening and background checks to facilitating the negotiation of employment terms and start dates.

HR CONSULTING & ADVICE

Beyond simply recruitment, we're on-hand to identify skill and position gaps, plus develop remuneration and workforce development strategies.

MARKET ANALYSIS & BENCHMARKING

As industry experts, we can perform agribusiness benchmarking – analysing the roles, trends and benefits that then inform candidate search, selection and offering.

OUR SERVICES

SKILLED MIGRATION

- INTERNATIONAL RECRUITMENT SERVICES
- VISA SPONSORSHIP
- STAKEHOLDER MANAGEMENT
- DOCUMENTATION & COMPLIANCE
- ARRIVAL INTO AUSTRALIA

Bringing you the best in the world.

Want instant access to an international workforce that’s skilled, enthusiastic and keen to make a mark on the Aussie agriculture industry? With a dedicated team of employment experts in Australia, Indonesia, Taiwan, the Philippines, Malaysia and Africa, we partner with a diverse range of clients across the agricultural supply chain to provide skilled migration solutions from all corners of the globe.

Guiding clients through each stage of the visa process, we make it easy to employ the very best candidates the global agriculture industry has to offer. In a market where talent’s at a premium, skilled migration opens up a world of options.



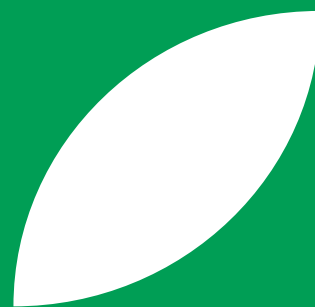
Agri Talent is extremely committed to providing a personalised and tailored approach to recruitment that has delivered great results for our business. They took the time to understand our company culture and specific hiring needs, ensuring only the most quality candidates were presented for consideration. Their professionalism, communication and solutions-focused approach has positioned Agri Talent as an invaluable partner in bolstering our workforce via skilled migrant labour.

AMELIA BOOTH
General Manager People
Culture and Safety



CAPABILITY SNAPSHOT

- INTERNATIONAL RECRUITMENT SERVICES**
Our team is familiar with the unique landscape of international recruitment, and provides tailored recruitment services including local job advertising, screening and interviewing.
- VISA SPONSORSHIP**
Agri Talent can help manage the processing of both temporary and permanent visas, working alongside migration agents for the entirety of a candidate’s application and processing.
- STAKEHOLDER MANAGEMENT**
Working closely with stakeholders including immigration professionals, lawyers and visa and transport agencies, we oversee the entire migration process from eligibility to on-the-ground solutions for both clients and candidates.
- DOCUMENTATION & COMPLIANCE**
We take the guesswork out of overseas recruitment and administration processes, assisting with document preparations and lodgements whilst ensuring compliance with migration regulation.
- ARRIVAL INTO AUSTRALIA**
Our care for our international candidates extends to when they land in Australia – organising the transport and accommodation they need to take to their new role with ease.



CONTACT US

Ready to have our team
build yours? Let's talk.

☎ 1300 015 132

✉ info@agritalent.com.au

📍 527 Gregory Terrace,
Fortitude Valley, QLD, 4006

🌐 agritalent.com.au

